

#### Safal Partners, Inc.



#### **Contact Information**

Ruchika Salunkhe OASIS Program Manager 713.955.2727 oasis@safalpartners.com

Anurag (Lucky) Pandit OASIS Contract Manager 713.955.2727 oasis@safalpartners.com

https://safalpartners.com/

2900 Wilcrest Dr Suite - 416 Houston, TX 77042

#### Certifications

- SBA 8(a)
- Economically Disadvantaged Woman Owned Small Business (EDWOSB)
- DUNS: 004262479
- CAGE: 5AZ61

GSA Contract: GS-10F-090CA OASIS (8) SubPool 1 Contract: 47QRAD20D8188

#### **OASIS Primary NAICS:**

541611 - Administrative Management and General Management Consulting Services

## ABOUT US

Safal Partners is a national management consulting firm intensely focused on education and workforce development--we bridge the gap between ideas and outcomes. Over last 10 years Safal is recognized for its strong client portfolio, innovative project management, and exceptional client service. The talent and depth of our team creates a powerhouse small firm that turbo charges your capacity to deliver big impact. Clients appreciate our ability to drive results on a range of technical assistance, end-to-end grants management, strategic planning, data management and visualization projects while remaining nimble, responsive, and highly cost-effective.

## CORE SERVICES AND CAPABILITIES

- Project Management
- Grants Management
- Configurable End-to-End Grants
   Management Platform
- Technical Assistance
- Instructional Design
- Content Development
- Workforce Development
- Apprenticeships

## 

- US Department of Education (ED)
  - Office of Career, Technical and Adult Education (OCTAE)
  - Office of Innovation and Improvement (OII)
  - Institute of Education Sciences (IES)
  - Office of Migrant Education (OME)
- US Department of Labor (DOL)
  - Employment and Training Administration (ETA)
  - Women's Bureau (WB)
  - Office of Policy Development and Research (OPDR)
  - Office of Apprenticeship (OA)
  - Office of Job Corps (OJC)
  - Office of Workforce Innovations (OWI)
  - Veteran's Employment and Training Services (VETS)
- US Department of Defense Education Activity (DoDEA)

- Data Analytics & Visualization
- Strategic Planning
- Curriculum Development
- Strategic Communications
- Outreach & Dissemination
- Research & Evaluation
- Innovation & Implementation
- Website Design & Development

Please see next pages for Safal's OASIS 8(a) partners' capabilities.

## AN ALYTICA

#### About Us

Analytica is an award-winning consulting and technology services provider that supports public-sector civilian, national security, and health missions. We specialize in data-driven solutions, which have been recognized by organizations such as NYU's Governance Lab for driving public sector modernization and innovation. Analytica is an SBA Certified 8(a), HUBZone that has been honored as one of the 250 fastest-growing businesses in the U.S. for three consecutive years by Inc.

#### **Industry Leading Experts**

From Data Scientists to SAFe-Agilists, Analytica has built a team of exceptionally dedicated analysts, statisticians, developers, engineers, and professionals with a wide range of expertise and critical industry certifications.

Our experts have demonstrated experience using open source programming languages and software including R, Python, Java, Scala, Mongo DB, Cassandra, MySQL, and Postgres SQL.

#### **Technology Agnostic Service Provider**

We believe in being an objective partner that collaborates with customers, so they can leverage our expertise to provide customized solutions using the best technologies for their organizations.

Our experience includes using open source tools and platforms as well as industry-leading data management and analytics software, such as:

- Tableau
- Qlik
- SAS
- SAP HANA
- Hortonworks/Cloudera
- Teradata
- Databricks
- Oracle
- Informatica
- MicroStrategy
- IBM/Cognos

Our corporate partnerships also include AWS, Azure and Google Cloud Platform.







#### Information & Data Management

Applying technologies and streamlining processes to enable you to capture, manage, store and deliver information accurately and responsibly. Our services include:

- Data Warehousing
- . Master Data Management
- Cloud and Big Data Architecture
- Data Modeling and Management

#### Analytics & Visualization

Simplifying decision making by presenting complex data in a visually interactive manner, making it easy to recognize patterns and find exceptions. Our services include:

. **Data Science** 

.

- **Predictive Analytics**
- . **Business Intelligence Solutions**
- Statistical Modeling & Validation

#### Software & Systems Engineering

Supporting a full range of lifecycle services to help your organization develop, manage, and maintain your IT systems environment. Our services include:

- DevOps and DevSecOps
- . Enterprise Architecture
- . Agile Product Development
- . Open Source Development

#### Management Consulting

Program management and governance expertise to address your immediate and future business and technology problems. Our services include:

.

.

- **Change Management**
- . Human Centered Design
- . **Mission Support Services**
- **Business Process Management**

CMMIDEV/3 ISC

**Business Transformation Services** 

**Data-Driven Systems Engineering** 

**Human Capital Services** 

**Rapid Prototyping** 

Systems Engineering

Systems Integration

- **Performance Management**
- Data Governance



AI/ Machine Learning

Dashboarding and Reporting

Natural Language Processing & Analytics

Program Integrity Support

- **Content Management Systems**
- **Customer Relationship Management**
- Storage and backup administration





## ANALYTICA

## Capabilities Overview

#### **Contract Vehicles**

- NIH CIO-SP3\*
- GSA 8(a) STARS II\*
- GSA IT 70 \*
- GSA PSS\*
- CMS SPARC\*
- DoEd SharePoint BPA\*
- SEC QRADS\*
- CDC SHEPheRD
- GSA CDM CMaaS
- IRS RAAS DAIS
- SAMHSA IDIQ
- SEC BMO
- CFPB Data Science BPA
   \* Prime Contractor

#### NAICS Codes

▶ 541219	▶ 541610
▶ 541511	▶ 541611
▶ 541512	▶ 541618
▶ 541513	▶ 541690
541519	▶ 561499

DUNS

▶ 829820070

#### CAGE

5H4Q5

Awards and Recognitions

- INC 500: 63rd fastest growing private business
- INC 5000: 4th fastest growing private IT services firm
- NYU Governance Lab: One of top 500 U.S. Open Data Project Awardees

## Contact Analytica

- 202.470.4806
- 1.888.265.4689
- ødfederal@analytica.net
- 🕀 www.analytica.net
- 3 Bethesda Metro Center, STE 820 Bethesda, MD 20814



**WIRS** 

#### Sample Projects

#### **BI Tool Development**

Analytica provides data warehouse architecture, design, and development supporting inputs from numerous CMS data sources and complex big data sets as well as ETL/Metadata development and support. Our personnel have also provided CMS with architecture and development support for leading BI and Visualization platforms to include IBM Cognos Analytics 11, Tableau, MicroStrategy, and Qlik.

#### Metadata Support

Analytica provides metadata management, governance workflow, and metadata publishing for each data attribute within the 52 institutional databases of the 6 PB compliance data warehouse (CDW). Our services include creating, developing, migrating, cleansing, and reviewing metadata for accuracy. These metadata definitions are then published to the CDW Portal Data Dictionary which provides consumers the ability to navigate an immense volume of data, data sources, and data attributes.

#### **Cloud-Based Dashboard Support**

Analytica is developing a dashboard prototype for a single, enterprisewide system for immigration records. Our solution incorporates machine learning, AI, SAS, data matching methodologies and other open source techniques and tools. We use advanced methods/protocols, testing strategies, and work products (i.e., rulesets, algorithms) for 1) matching immigration data to a unique person across multiple DHS immigration data systems (Person Centric Data Matching), 2) creating a unique record identifier for each person-based record using a Governmentapproved encrypting and decryption algorithm, 3) maintaining a secure crosswalk file that is used with each data update to verify and validate existing persons and add new entrants, and 4) developing a reporting dashboard and customizable reports and visualizations.

#### **Data Science Support**

Analytica provides critical data science, machine learning, artificial intelligence, big data and analytics support for SEC. Our support includes developing machine learning models to improve the detection of insider trading and financial fraud; processing data sets using modern econometrics methods, statistical modeling techniques, and graphical analysis to analyze and interpret statistical data; updating existing programs to reflect newly implemented business rules and/or policy changes; and developing customizable reports.

#### **Application Management Support**

Defense Health Agency

Analytica provides project management, application architecture, software engineering, database support, and system integration for the modernization of the DHA Joint Pathology Information Management System (JPIMS) – the world's largest repository of pathology specimens. Our services include developing, enhancing and providing functional and technical development support, database maintenance, and quality assurance/test management for the web-based application.



## **Capability Statement**

Chi-Chack is a proven 8(a) provider of professional services, primarily customized training and education.

#### **Our Services**

#### **Training & Education**

- Professional Education Services
- Mission Readiness Support
- Classroom, online and mobile training

#### **Operational Support**

- Program Management
- Administrative Support
- Staffing Solutions

#### Language Services

- Language, Regional Expertise and Culture (LREC) Services
- Linguist Support Services
- Cultural Role-Players

#### **Performance Highlights**

Client: US Special Operations Forces Command Contract: Language, Regional Expertise, Culture (LREC) PoP: Multiple contracts since 2012; Contract Value: over \$20M Scope: Chi-Chack provides program management and online, in person, and immersion language and culture instruction, as well as curriculum development for various programs. It operates the largest Special Operations online language program (SOFTS), providing both the program management and training to over 1400 students a year in more than 50 languages.

Client: Naval Expeditionary Combat Command Contract: Civilians on the Battlefield Support Services PoP: Since 2016 Contract Value: \$24.2M Scope: Chi-Chack provides regionally and linguistically accurate roleplayers, battlefield effects, set-construction, and mission management

for over 25 multi-day training exercises yearly, all tailored to meet the linguistic, cultural, and mission specific needs of the deploying units.

Client: US Army Forces Command (FORSCOM) Contract: Language and Culture Services PoP: Sept 2020 to June 2025 Contract Value: \$29M Scope: Chi-Chack provides language and culture services including program management, instruction, curriculum development, translation/ interpretation, and tech support for training, both on site and virtually.



#### **Chi-Chack LLC**

8(a) Certified Small Business; Economically Disadvantaged Women Owned Small Business

GSA Schedule: PSS SIN: 382-3 – Training and Education Materials Contract: #47QRAA18D0088

SeaPort NXG Contract: #N0017819D7344

DUNS: 824 762 244

CAGE: 51HZ8

#### NAICS:

711190 - Other Performing Arts Companies 611519 - Other Technical and Trade Schools 611630 - Language Schools 611699 - All Other Schools 611430 - Professional and Management Development Training 541930 -Translation and Interpretation Services

Office: 2209 N. 30th St. #4 Tacoma, WA 98403

Phone: 253.655.7122 www.chi-chack.com info@chi-chack.com

Contacts: Rosablanca Abardo – CFO

#### **Our Clients**

- USSOCOM (Special Operations Command)
- NECC (Naval Expeditionary Combat Command)
- **ISG** (Institute for Security Governance)
- **DLI** (Defense Language Institute)

- FORSCOM (Army Forces Command)
- **AFCLC** (Air Force Culture and Language Center)
- NAVY CLREC (Center LREC)
- **300<sup>th</sup> MI Brigade** (Utah Army National Guard)
- **NSWC** (Naval Special Warfare Command)



#### SBA Certified 8(a), HUBZone Woman owned Small Business

#### About Us

Kriaanet, Inc., an Economically Disadvantaged, 8(a), HUBZone, Woman-Owned Small Business (WOSB), is a strategic IT Company specializing in infrastructure consultation and implementation.

Since our inception in 2007, our experiences extend through all aspects of IT system design, implementation and maintenance of enterprise IT services.

Kriaanet is a proven Federal partner and Prime contractor possessing the management experience and technical capabilities to design, deliver and maintain complex IT systems, with an exemplary track-record of successful technical and program services delivery. We offer Best-value added business consulting, technical strategy, and IT capital planning support to aid and augment Technology modernization efforts. Our range of products and services include IT infrastructure design and support, IT hardware and software sales, Data center and Cloud consulting, Cyber security policy implementation, helpdesk and IT staffing, training development and delivery and project management.

#### **Our Services**



IT Infrastruture



Cloud Computing





Internet of Things



Consulting Services

#### Kriaanet Inc. information:

- 8(a), Woman owned and HUBZone certified by SBA
- D-U-N-S NUMBER: 011538186
- CAGE Code 718G7
- Primary NAICS Code 541512
- Staffed with security clearance holders(Secret Level)

#### **Contract Vehicles**

- GSA IT Schedule-70
   Contract ID GS-35F-326DA
- Army ITES-3S
- SeaPort NxG



#### Differentiator

- Technology expertise
- Vendor/Technology Neutral
- Full life cycle Customer Relationship
- Customer Proof of concept LAB

For more details, please visit our website https://www.kriaanet.com/







**Our Partners** 

#### **Core Competencies**

IT Infrastructure	<ul> <li>Infrastructure Implementation – Data, Voice and Video</li> <li>Application and enterprise systems integration</li> <li>Data centers</li> <li>Secure TeleCommute Technologies - VDI, VPN, Web Conferencing</li> <li>Turn-key audiovisual integration</li> <li>Technology/OEM's Partnerships with Amazon(AWS), cisco, vmware, HPE, APC, Microsoft, Innovative Collaboration</li> </ul>	webservices™
Cloud Computing	<ul> <li>On Prem, Off prem and Hybrid solution designs</li> <li>Managed Cloud Services</li> <li>DevOps Automation</li> <li>Cloud Migration</li> </ul>	Premier Partner
Cyber Security	<ul> <li>Security Assessments/Audits</li> <li>Network Testing</li> <li>PIV Authentication</li> </ul>	<b>by Schneider</b> Electric
Internet of Things	<ul> <li>Identify Business Pain points that IoT can solve</li> <li>Connected Infrastructure</li> <li>Integration of IoT Applications with rest of IT Landscape</li> <li>IoT Device Management &amp; Platform</li> </ul>	<b>Microsoft</b>
Consulting/ Professional Services	<ul> <li>Technology Consulting</li> <li>Enterprise Monitoring and Management</li> <li>Training</li> <li>IT Staffing</li> </ul>	

#### **Our Clients**

















## **CAPABILITY STATEMENT**

## WE ARE MONTAGE: WHERE ENGAGEMENT AND IMPACT MEET.

- Experts at creating genuine engagements that extend beyond a single transaction or interaction.
- Strategically-rooted, logistically-oriented, and operationally-focused event experts.
- Committed to conducting work that leaves a positive impact on community.
- An 8(a) certified woman- and minority-owned small business.
  - Inclusive, 508, and ADA compliant.



## **CERTIFICATIONS**

United States Small Business Association (SBA) 8(a) Certified Small Business Enterprise (SBE) Minority Business Enterprise (MBE) Diversity Business Enterprise (DBE) Women's Business Enterprise (WBE) Woman Owned Small Business (WOSB)

## NAICS

541611 Administration Management
541613 Marketing Consulting Services
541810 Advertising Agencies
541820 PR Agencies
541830 Media Buying Agencies
541840 Media Representatives
541890 Other Services Related to Advertising
541910 Marketing Research and Public Opinion Polling
561920 Convention and Tradeshow
541990 All Other Professional, Scientific, and Technical Services

## **CORE COMPETENCIES**



#### Events

We produce immersive, interactive live and virtual events that drive action and leave a lasting impression.



#### Outreach

We excel at establishing trusted relationships with businesses, organizations, and communities, especially those that have been historically underrepresented and marginalized.



#### Engagement

We root our work in audience research and develop memorable, inclusive, and impactful opportunities to customers on their time and their terms.



#### Communications

We connect you to your audience by creating accessible, high-impact marketing communications.



### CONTACT

Mercedita Roxas-Murray mroxasmurray@montagemarketinggroup.com 202-210-0672





MARYLAND 5714 Aberdeen Road, Bethesda, MD 20814 VIRGINIA 8000 Westpark Drive, Suite 330, McLean, VA 22102 www.montagemarketinggroup.com

## **CLIENT WORK**



**EVENT CLIENTS** 

Federal Emergency Management Agency National Institutes of Health National Park Service Transportation Security Administration Fannie Mae Target KinderCare OMEGA NanoSeptic GarageForce

National Institutes of Health, *All of Us* Research Program

## LEADERSHIP PAST PERFORMANCE

Army Ten Miler Army National Guard 3-on-3 Basketball Tournament Army National Guard Football GEICO NASCAR events GEICO National Hot Rod Association events GEICO March Madness events GEICO Motorcycle events





National Park Service



Army Ten Miler



Army National Guard Basketball

## **MONTAGE: WHERE ENGAGEMENT AND IMPACT MEET**

# **Roccomar**



Economically Disadvantaged Woman Owned Small Business (EDWOSB)

**Office Locations** Falls Church, VA | Arlington, VA

#### **Prime Contracts:**

GSA STARS II SeaPort NexGen FAA eFast2 GSA Schedule 70 & PSS (Pending)

**DUNS**: 011145708 **CAGE Code**: 1U4R6

#### **NAICS Codes:**

- 541330 Engineering Services
- 541511 Custom Computer
- 541512 Programming Services541512 Computer System Design Services
- 541513 Computer Facilities
- Management Services
- 541519 Other Computer Related Services
- 541611 Management, Scientific, and Technical Consulting
- **541990** All Other Professional, Scientific, and Technical Services
- 561110 Other Administrative Services

*Roccomar, Inc.* 2735 Hartland Rd, Ste 204 Falls Church, VA 22043 Phone: 703-486-6400 Fax: 703-486-6405

#### **Point of Contact:**

Hilda Leuterio Gigioli, President/CEO <u>hilda.l.gigioli@roccomar.com;</u> and, Andrew Pfiester, Vice President/COO <u>andrew.pfieter@roccomar.com</u>

## **Capabilities Statement**

#### Services/Core Competencies

<u>Program Management</u> <u>Services</u>	<u>Systems/Software</u> Engineering Services	<u>Solutions Engineering</u> <u>Services</u>
Project Management	System Requirements	Engineering Lifecycle
Acquisition Management	Software Design	Process Engineering
Financial/Business Management	Software Development	Product Support/Help Desk
Configuration Management	Systems Engineering	Engineering Documentation
Quality Assurance	Web Development	
Risk Management	Agile Management	
Logistics		

#### **Differentiators**

- Developed, tested, and delivered mission critical software for multiple programs of National significance
- Prime contractor to DHS contracts with outstanding support services
- Nominated for Small Business of the Year by customer
- Exemplary acquisition support to customers with complex technical requirements rated exceptional on CPARS in all categories on DHS CBP contracts
- Possess DoD Top Secret Facility Clearance & personnel cleared for DHS CBP work
- Wide network of subject matter experts, with numerous personnel already cleared for DoD and DHS CBP positions
- Locations in Falls Church and Arlington, VA provide excellent proximity to our broad DHS and DoD customer base, and provide the infrastructure needed for today, with a view to future growth

#### Past Performance & Customers

• DHS CBP Air and Marine Operations, Mission Support, Tethered Aerostat Radar System (TARS) Program Office

Provide program management, procurement, technical and business/financial support Contact No. 70B02C18C00000058

• DHS CBP Office of Administration (OA)

Provide support services, from "cradle to grave" in procurement management Contract No. HSBGP1017C00087

• DHS CBP Cargo Systems Program Directorate (CSPD)

Adapted legacy software programs to agile based processes Prime Contract No. HSBP1010D02337 (Mantech SRS Technologies, Inc.)

• DHS HQ Countering Weapons of Mass Destruction (CWMD) Office, Domestic Nuclear Detection Office (DNDO)

Provide independent systems engineering advice and expertise to support CWMD Contract No. 70RDND19C0000002

• DHS CBP Wireless Systems Program Division (WSPD)

Provided an independent operational analysis (OA) for WSPD program office. Contract No. HSB1016P00130

- **DoD Joint Tactical Radio System (JTRS) Software In Service Support (SwISS)** Developed Software Scenario Generation for Link-16 SWISS program Prime Contract No. N00178-04D-4018 (BAE Systems)
- **DoD Single Integrated Air Picture Joint Program Office (SIAP JPO)** Provided software development and systems engineering support to the program office. GSA Schedule IT 70, Contract No. GS-35F-0599M